

www.bsshomestore.com



BSS HOME STORE BSS KITCHENS

# **BSSHOMESTORE PRIVATE LIMITED**

We believe in delivering Solutions more than material...



### **Modular Furniture is Growing**

India is changing, and with growth of technology and urbanization traditional furniture is being replaced by modular furniture.

#### **Different Demands Across Different Audiences**

With several audiences and decision drivers in the industry, it is difficult for companies to fulfil requirements of different audiences.

### **BSS Can Target Multiple Segments**

With our Brands, & BSS and our network, we have the right combination to target multiple B2B & B2C audiences.

#### **Our Plan**

The strategy to effectively expand across India whilst capturing target audiences.

## **Modular Wardrobes**

- Million design possibilities
- Multiple finishes & choice of colour





- Matching modular systems
- Transparent pricing
- State of art manufacturing
- Focus on after sales service

- Quality assurance
- Professional installation
- Trained technicians



# The Future is MODULAR

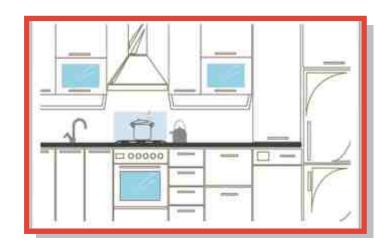


Homes are defined by designs, ergonomics, movements through space, and functionality. At BSS, we believe in presenting the uniqueness of every home, and that very thought propelled the birth of BSS Modular Systems.

India's biggest trendsetter, BSS is changing the modular space with the largest catalogue of innovative design solutions. Now, you can get a kitchen, a wardrobe and a storage unit in the exact same finish and colour for a consistent look! BSS just made designing with modules more harmonious and seamless than India has ever known before.

Revolutionize your home, the BSS Way.

# Plan Interior Solutions with BSS







# ABOUT US

We are a company specializing in Domestic Modular Kitchens, Wardrobes & furniture in collaboration with The HOMAG Group ( All Auto-mated Plant from Germany) or the Indian subcontinent.





BSS is our proprietary brand, focusing on domestically manufactured kitchens and wardrobes to cater to audiences looking for affordable solutions while maintaining high quality. BSS is also planning to deliver designs which are imported, highly cost effective Italian modular furniture look

### Design from the perspective of the kitchen



BSS works from the perspective of the kitchen. We design functional, affordable, and beautiful solutions for consumers and businesses in and around the kitchen.

### **Design And Innovation**

We believe sustainability begins with the design process. After all, people only want to hold on to those things that bring lasting enjoyment. That's why our designs have a timeless beauty, which we combine with state of-the-art technology.

Our designers and developers work constantly to perfect innovations that ensure the highest level of ergonomic comfort. They have one aim above all: years of cooking enjoyment for you.

### VASTU shastra in kitchen design

Vastu Shastra dictates that the kitchen should be in the south-east part of the home as the lord of 'Agni' (Fire) prevails in south-east direction. The second best option for harmony at home is a north-west location. The stove should be placed in the south-east part of the kitchen for the cook to face east while cooking.

East quadrant is considered an auspicious location for kitchen.

In diagonal plots, the north quadrant location can pose threats on female members. West quadrant gives average results for kitchen, provided the kitchen is not over or under the prayer room, bathroom or bedroom.



### **BSS MODULAR FURNITURE**

#### Why BSS?

We offer customized modular furniture of your choice material, finish, colour offering beautiful, functional & affordable kitchens, wardrobes, vanities, etc.

#### **Functional**

Shape that fits in your space optimally, ergonomically designed as per your family composition, lifestyle, cooking habits & grocery habits

#### **Beautiful: Design & Innovation**

Designed with help from our Dutch partners keeping in mind Indian culture, climate & usage patterns. Latest design trends & innovations

#### Quality

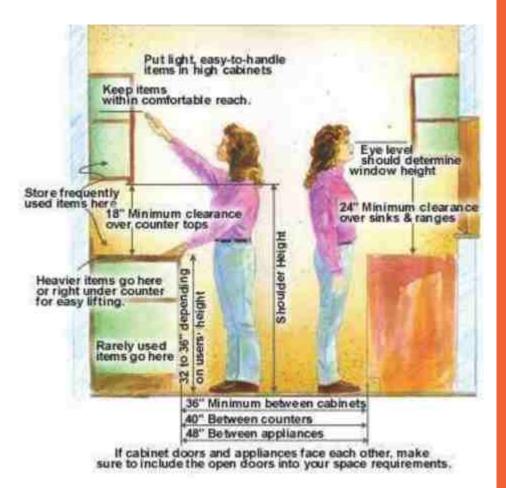
With our over 85 years of history in kitchen manufacturing, have partnered with select Indian manufacturers to provide best & sustainability quality modular furniture under our strict supervision

#### **Affordable**

Use of different material and affordable for average middle class

### **Fastest delivery time**

We deliber within 45-60days depending on the quality/finsih.

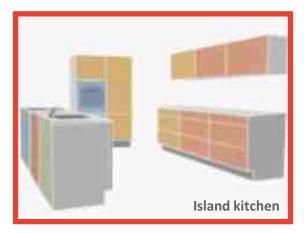


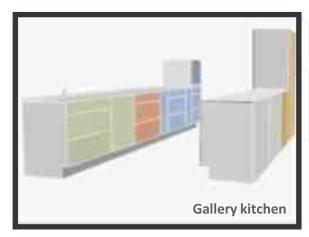
### **Functional design**

- The right goods in right place. Plan storage as per commonly & less commonly used goods
- Reachability of cabinets. Bae cabinets with drawers and wall cabinets with foldable doors rather than normal shelves.
- 3. Ideal working height. What should be the standard height of the countertop / kitchen platform for cooking, dish-washing etc? It should be 36" high
- 4. Working triangle. We make sure that nothing obstructs the flow of traffic within the kitchen work triangle
- 5. Washing area design is critical. Single/ Double basin with/without drain-board, or a veggie washer. Type of faucet with waste disposer. Waste bin type & R.O for clean water

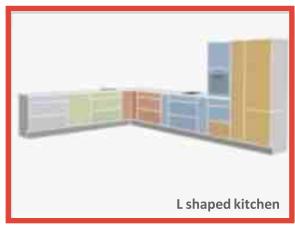
## BSS Kitchens turns every kitchen into intelligent kitchen. Effective utilization of space













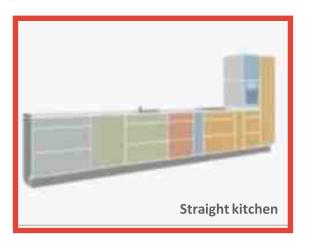
Storage containers

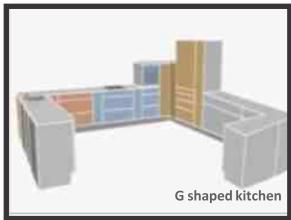


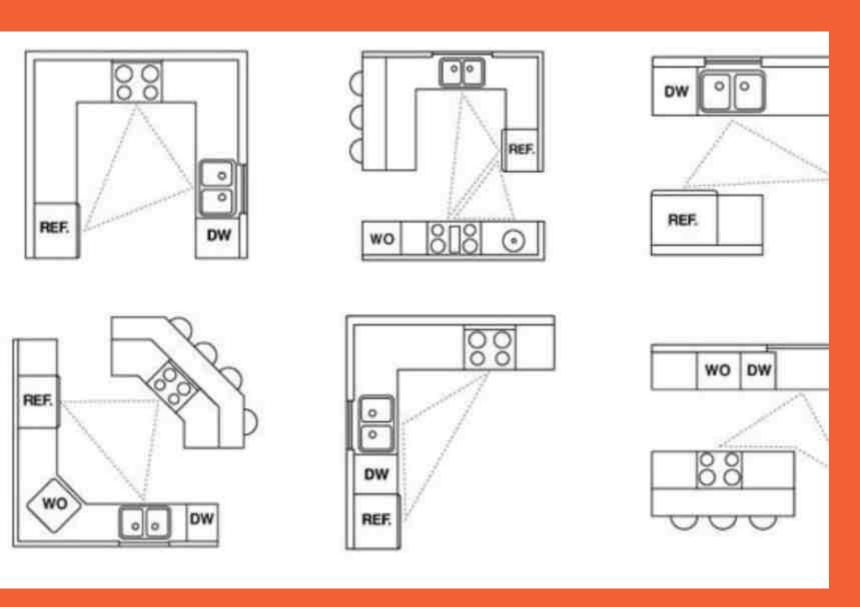
Preparing food



Cleaning agents and waste







Work triangle theory

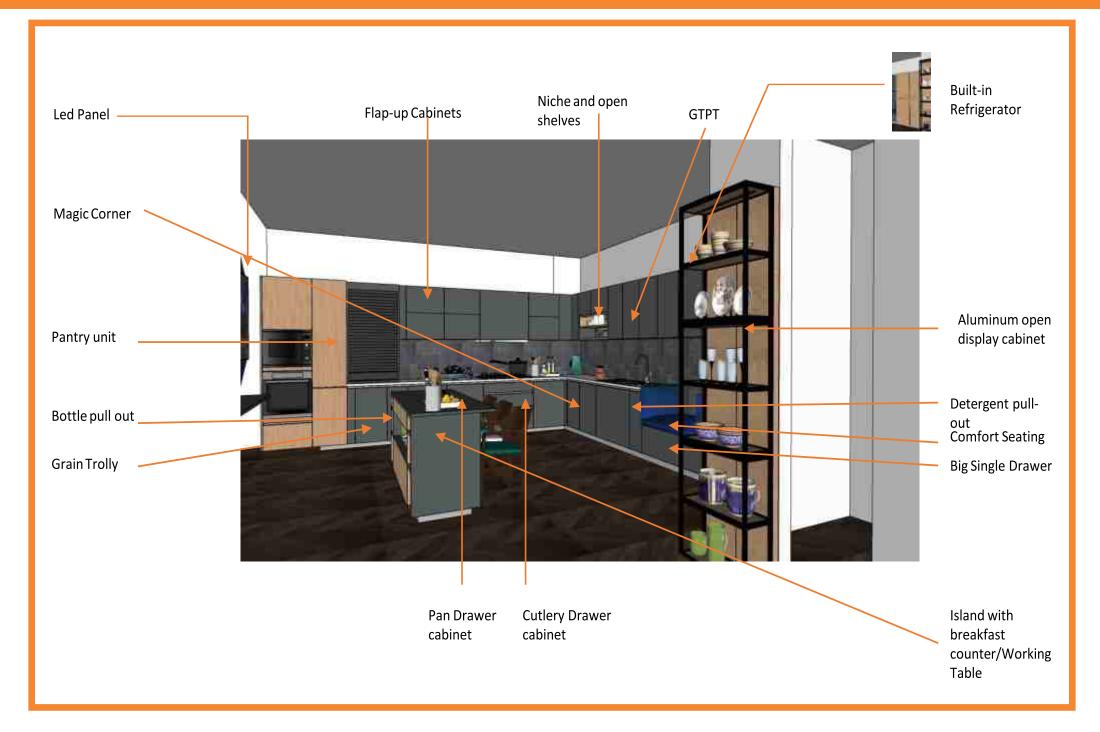
# **Finishes**



# Play Layout



# **Fully Loaded Kitchen - Details**



# 3D visualization



# 3D visualization



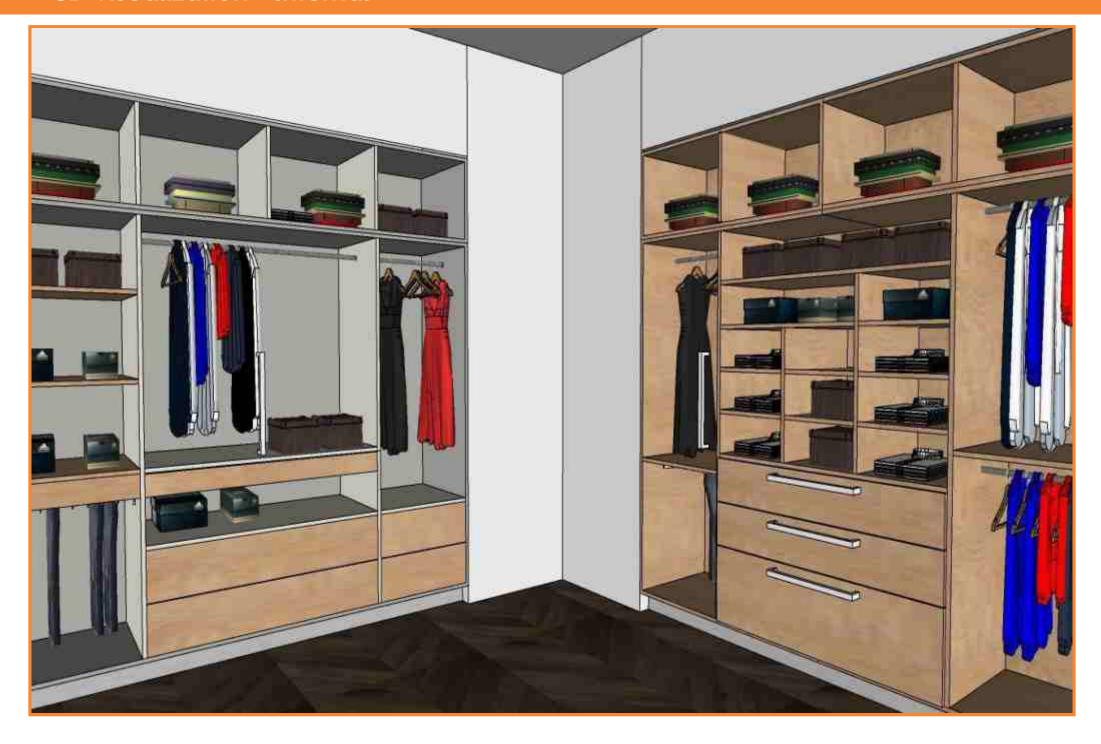
# 3D visualization



# 3D visualization-External



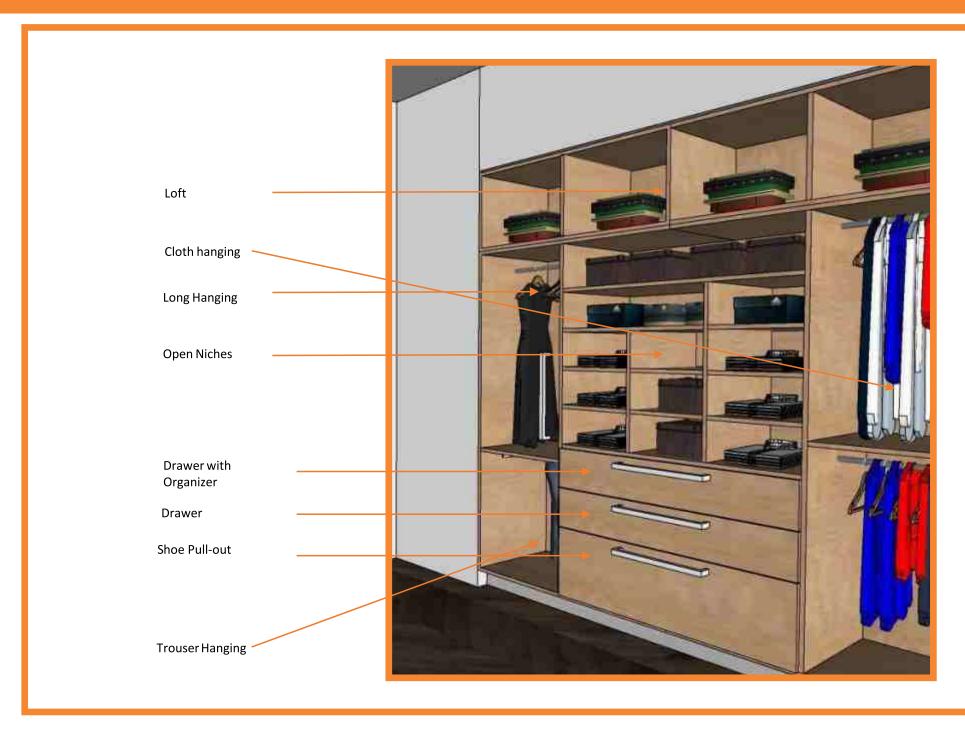
# 3D visualization - Internal



## Wardrobe 1 - Internal Details



# Wardrobe 2 - Internal Details



















































# Skirting

Skirting is use to cover the lowest part of the kitchen cabinet.

Its Purpose is to cover the legs and uneven edge of flooring.

It given uniform look to the kitchen





### **MARINE PLY**

Plywood is a sheet material manufactured from this layers or plies of wood veneer that are glues together with adjacent layers having there wood grain rotated up to 90 degrees to one another. With following property

Very Strong | Water Resistant | Impact Resistance Good Surface Finish | Weather Proof | Durable

Thickness – 4mm, 6mm, 9mm, 12mm, 16mm and 19mm



### **MDF**

Medium – Density Fiberboard (MDF) is an engineered wood product made by breaking down hardwood or softwood residuals into wood fibers, often in a deliberator, combining it with wax and a resin binder, and forming panels by applying high temperature and pressure Excellent substrate or veneers | Economical | Consistent in strength and structure Flexible and shapes well | Stable dimensions (won't expand or contract like wood) easy to finish (i.e. Paint) Lot of Design possible on MDF

Thickness – 4mm, 6mm, 9mm, 12mm, 15mm and 18mm



### **LAMINATE**

### **Durable and Fire Retardant**

Laminate is a composite artificial material made by 10 pressing together thin layers of paper and plastic resins. It is highly durable and functional for any interior surface.

#### **Feature**

Excellent heat & flame resistance fire prevention

Scratch, Corrosion and stain resistant, Hardwearing

Waterproof, moisture resistance and ease of clean

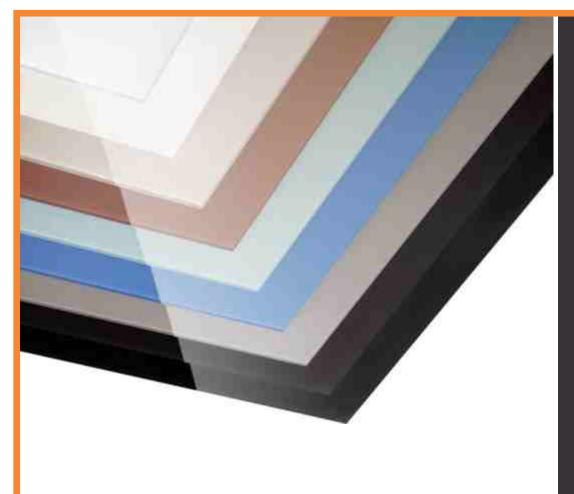
Wide selection of color choices: single color, wood grain or

Modern patterns available.

#### For the Crowd:

People who like bright color

Also fit mature and stable people



### **ACRYLIC**

### **Fashionable And Attractive**

Acrylic is a non-toxic, reflective high gloss finish which an give cabinets a perfectly smooth appearance.

It is available in a wide range of colors and will give a mirrorlike semblance to your kitchen cabinets

#### **Feature**

Unlike mirror but very sleek, fingerprints and invisible, ease of clean.

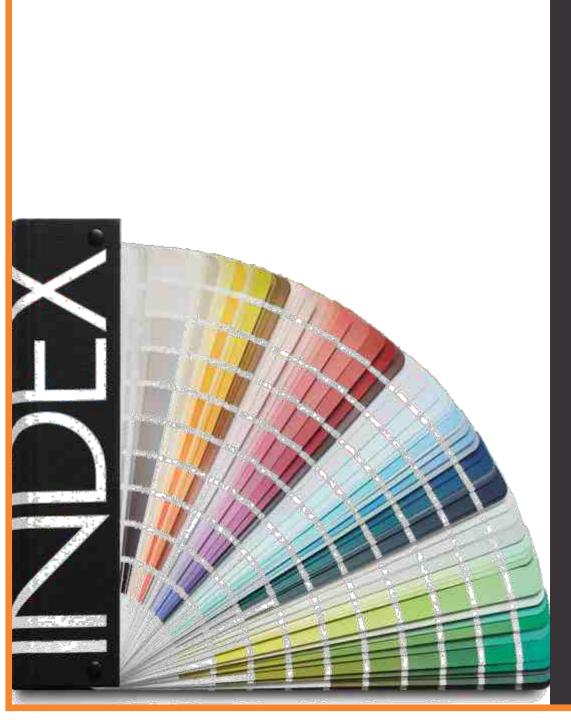
Scratch and abrasion resistance; waterproof

Plenty of fashionable color choices

### For the Crowd:

People who are enthusiastic and lively

People who like bright colors



### **LACQUERED**

Lacquered shutters have a very rich and contemporary look, adding a modern touch to any home. It is available in a variety of colors with matt or high gloss finish.

Due to the shutters' extreme gloss levels, lacquered shutters are easily protected against scratches with regular use of a mild detergent and a microfiber cloth.

Available in 1950 color



### **VENEER**

Veneer shutters have a smooth wooden look. They are the perfect substitute for solid wood, adding warmth and coziness to any home. The shutters are manufactured using high quality materials, and are available in matt and high gloss finish. ModSpace.in veneer shutters are unique, as they are molded on all four edges to maintain the grain orientation, and are exclusively with us. Being scratch resistant, they are easily maintained with the use of a microbeer cloth and mild detergent.



### HANDLES VS. HANDLE-LESS

Once you've decided your shutter finish, the next step is whether you prefer shutters with handles or without handles. The design and appearance of your kitchen greatly depends on whether you choose to have handles or handle-less.

#### Handles

Shutters and drawers with handles are the conventional choice for a given space. They add to the classic look of any kitchen, and complement any shutter or drawer. Handles accentuate the overall appearance of a kitchen and are very versatile.

### Handle-less

Handle-less shutters are very contemporary and stylish, adding to a seamless look of a kitchen. It gives the kitchen a flushed façade. Handle-less kitchens are easier to maintain and clean, requiring a simple wipe down on the surfaces. The smooth texture adds to the effortless movement, without worrying about any clothing getting caught due to handles being in your way.

Live an organised life with a unique wardrobe. Every inch is made to order in an effort to match your style, space, clothes and budget.

### **WARDROBE**





### THE WAY TO A CLUTTER FREE LIFE

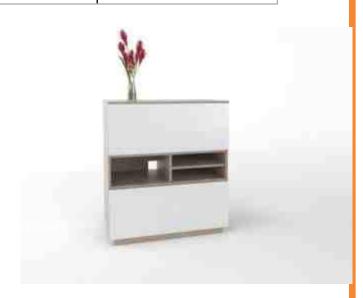
- Personalise your wardrobe to match your lifestyle
- Built to fit any space and corner of your home
- Organise better with maximised storage and accessories
- Save floor space with our sleek wardrobe fitting.



### Store and organise with elan, with BSS designs

# MODULAR **Storage**





### GIVE YOUR HOME A NEW LOOK

- Convert dead spaces into smart storage
- Mix and match modules to create unique storage
- Compact and clever designs that meet every functional need
- Enjoy uniformity by matching your wardrobe to your storage.



### Colour & Finish

#### WIDE VARIETY OF MATERIAL, FINISHES & COLOUR OPTIONS

Whether it's your favourite shade or beautiful swirly wood grains, sobriety with a matte finish or high-gloss glamour – BSS has it all. Mix match and choose!

Finish option: Laminate, Fenix, Membrane, Acrylic, PU Costed, etc.



# Our exclusive partner

Hardware

Laminate/Veneer Ply/MDF/Acrylic

Glass

Lacquer/polish



































# How it works



Book as per design: Pay 10% - to be paid on approval of kitchen design, elevation/plan
Order finalisation: Pay 50% - of your final bill inclusive of GST to place your order.

Production is initiated only after receipt of advance & approved design

Before dispatch: Pay balance 40% - before dispatch from the factory, (inclusive of installation cost)

# Mini Kitchens



# **Our Team**







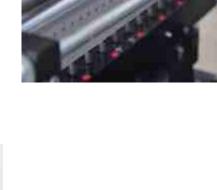
# **BSS FACTORY & Presence**

BSS has a single Retail outlet with 48+ brands under one roof (15000+ Sq. ft display)

The machines are by HOMAG (Fully Automated Plant ) The customers are most welcome to see the plant also









# **Factory Presence**











### BANSAL SANITARY STORE [SOP] - ONE STOP HOME STORE **BSS KITCHENS SINCE 1981 (95-48-48-48-48)**

- Site Visit Charges outside Tri-city INR 5000-10000, Tr-city INR 2000 (Drawing + Measurements) (Paytm is preferred)
- Kitchen Starting Price INR 4-6 lacs on an average as per past record data. We do not do slab kitchens.
- SALES/OPERATIONS Team from BSS BANSAL MODULAR KITCHENS N WARDROBES 7087011449/ 7087218375 (Whatsapp communication is preferred as sometimes call may not be picked up due to rush hours)
- Procedure Share your (Sizes) at bansalsanitary kitchens@gmail.com or Whatsapp 7087011449/7087218375
- 7-15 days for processing the same (Drawing and further Discussion)

#### WARRANTY & SERVICES

After Finalization, BSS Teams gives

- Electrical / Plumbing / Gas points
- 2D Drawings as per 3D plan (3D is only Dummy) when site is finally ready and inspected
- Also all the things are shared via what sapp group or by mail (Costing detail with hardware, Color Shade card etc) to be acknowledged by the customer via what sapp group or email
- Any extra service or visit by technical person is on chargeable basis as per actual after final handover at site.

#### PAYMENT TERMS

- 18% GST applicable
- Advance 50 % Against Booking Time & 30% before Production & 20% Inspection before delivery from FACTORY (MUST)
- Payment receipt is must

There may be few items in Hardware which keep on getting discontinue, so in that case we shall use the best equivalent Alternative Option

- Freight Loading unloading Charges Extra As Actual
- We are not responsible for any breakage, Damage due because of Misuse, mishandling and damage when unloaded at site of
- Delivery within 5-8 weeks when finalized all drawing and finishes and Site Work Complete. Client gets a call from Factory to inspect the kitchen/Wardrobe at the Factory (As later it gets very difficult to work at site)
- Ware House Charges Will Apply If You Don't Pick Up Your Kitchen On Time (1 Week after it is ready) (@1000 Per Day) (Mutual Understanding)

#### INSTALLATION

- MUST At The Time Of Installation of Boxes, Sink, Tap, Chimney, Hob, Ro, Dishwasher Should Be there at Site
- Appliances, Sink, Top Ply (15 mm or 20 mm Same as per thickness of Pathar) & Civil Work is not included in this Quotation
- Installation will be done in 2 parts for kitchen Lower boxes will be installed first & later the upper boxes shall be installed. (Time gap between both 7 to 30 days depending on the schedule in the factory)
- Kindly note incase the lower boxes are not installed at site due to any reason, example: if the top ply was not at site or sink was not at site our team shall move out of the house & the customer needs to contact the BSS kitchen supervisor again. (Time gap variation will be 7 to 30 days depending on the schedule in the factory)

#### **MUTUAL UNDERSTANDINGS**

- Any alteration and modification will be charge extra (process time 7 to 45 days)
- Also for outstation site: stay and food of labour shall be provided by the client as per convenience
- All Disputes Will Be Subject to Chandigarh Jurisdiction.
- Client is suppose to inform our Factory Supervisor 9779245526 ( Payment + Dispatch Status In charge) 2 months prior before they want the final kitchen/Wardrobe at site
- What sapp communication is preferred as sometimes call may not be picked up due to rush hours

Site Visit Charges and Drawing Finalization

Installation date 24+/- 5 days and number of concerned person shall be given by BSS team Exact dates are never possible to give After installation the customer needs to sign a customer feedback form for successful installation

1) 10-15 days

2) 7-15 days

3) 30-60 days

4) 3-5 days

Total Turnaround time (Production + Installation) (60+5) = 65-70 days process after site is ready

### **BSS ONE STOP Home Store - BSS Kitchens - Bansal Sanitary Store CHANDIGARH (Factory Outlet Price ) 4 Step Principle**

#### **Customer Name and Details**

Visit us on: www.facebook.com/BansalSanitaryStore | www.bsshomestore.com | Phone No: 9548484848 Email id: bansalsanitary@gmail.com | bansalsanitary.kitchens@gmail.com

> Modular Kitchen / Wardrobe: Ready Reckoner (Design | Supply | Install) We are charging 15000/- as consultation fee ( Refundable after the material has been purchased)

Process: (Time Frame: 20-25-30-45 Days)

- Visit done by our technical team for taking down all the measurements
- We then invite the client to select the items
- Carcass (MR Ply, BWP Ply, HDHMR Board, Boilo Board, Marine Ply, Egger Board etcFinish Laminate, UV Finish Prelaminated, Acyrlic Finish, Anti-Finger Finish, Lacquered Glass, Glass Finish, LacquerB) Hardware - Pantry, Wicker Basket, Telescopic Channels, Lights, Lifter, Drawers (Bottle Pullout, Masala Tray, Cutlery Tray, Grain Trolley) (Hettich, Plum, Hafele, Indian Mix (Style) Wadrobe Hardware - Inline Slider, Normal Slider, Lights, Wadrobe Accessories (FLuid, Hettich, Plum, Hafele etc}
- C) Pathar - Tile Full Body (6-7 colors), Granite, AGL Quartz, Kalinga Quartz, Caesar Stone Quartz (Hafele)
- D) Appliances (Chimney, Burner, Microwaye, OTG, Fridge, Sink etc) Hafele ASKO (German series) | Hafele Nagold (Indian Series)|Siemens|Bosch|Hettich(Blaukpunt)

#### Process Part 1: Carcass + Finish + Placement

The client can also mail their drawings to us at bansalsanitary.kitchens@gmail.com for exact estimate



#### **HANDLES VS HANDLE-LESS**

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#### **HANDLE**

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#### HANDLE-LESS

Handless-Less shutter are very contemporary and stylish, adding to a seamless look of a kitchen. It gives the kitchen a flushed facade. Handle-less kitchens are easier to maintain and clean, requiring a simple wipe down on the surfaces. The smooth

Description	Description QTY(SQFT) Top and Base Unit		Price Varies	Carcass	Shutter	Price Variation	
Finish - As per Choice		??	Handle / Handle - Less	??		1.5-5-15+	

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#### **Process Part 2: Hardware**

Hardware - Pantry, Wicker Basket, Telescopic Channels, Lights, Lifter, Drawers (Bottle Pullout, Masala Tray,
Cutlery Tray, Grain Trolley) (Hettich, Plum, Hafele, Indian Mix (Style)



#### **OUR EXCLUSIVE PARTNER**

HARDWARE

LAMINATE / VENEER PLY MDF / ACRYLIC

GLASS

LACQUER / POLISH



# BSS ONE STOP Home Store - BSS Kitchens - Bansal Sanitary Store CHANDIGARH (Factory Outlet Price ) 4 Step Principle

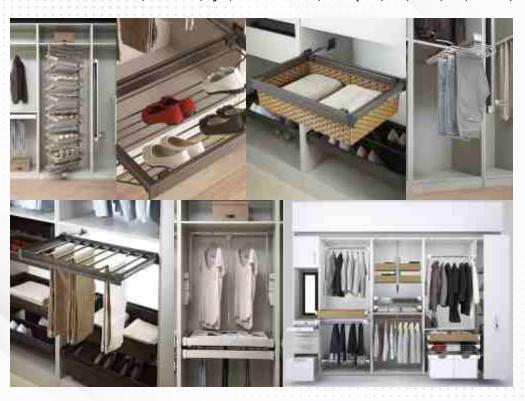
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Modular Kitchen / Wardrobe: Ready Reckoner (Design | Supply | Install)
We are charging 15000/- as consultation fee (Refundable after the material has been purchased)

#### Process Part 1: Carcass + Finish + Placement (Wardrobe)

Wardrobe Hardware - Inline Slider, Normal Slider, Lights, Wadrobe Accessories, Jewellery Box (FLuid, Hettich, Plum, Hafele etc)



"We Believe in delivering Solutions more than material "



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#### Process Part 3 + 4: Appliances + Pathar

Appliances ( Chimney, Burner, Microwave, OTG, Fridge, Sink etc)
Hafele ASKO ( German series) | Hafele Nagold ( Indian Series ) | Siemens



		AUGL			Extra) ( Process Part 3)			
Imart	DIC Mari	(A)	(i) caesarstone	Туре	Price Sq ft	Qty	Total ( INR)	
THE REAL PROPERTY.	awa		The state of the s	Qutone Stone	200	100	20000	
	Kaling	AGL Quartz	400	100	40000			
		Kalinga Quartz	600	100	60000			
				Caesar Quartz	1500	100	150000	
Code	Bosch	Siemens	Hettich	HAFELE	Basic	Avg	Highest Extra +	
Chimney	30,000	150000	20,000	30000	30,000	150000	Induction	
Burner	30,000	100000	20,000	28000	30,000	100000	Washin	
Microwave	30,000	60000	20,000	25000	30,000	60000	g Machin e	
отс	30,000	90000	20,000	30000	30,000	90000	Cooking Range	
SINK + Taps			20,000		20,000	50,000	Coffee Machine	
Fridge	90,000	2,50,000			90,000	2,50,000	Warming Drawer	
Total Cost Appliances ( Process Part 4)					230,000	450,000		

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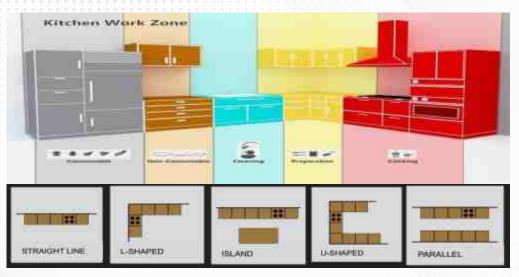
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#### TOTAL SHEET ( A+B+C+D)

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ESTIMATION (4 Step Process)	Basic	Highest	Avg
Carcass + Finish + Placement (Process Part 1)	1,50,000		2,20,000
Hardware ( Process Part 2 )	45,000		2,00,000
Stone Cost ( Assuming 2 slabs 100 Sqft) ( Labour Extra) ( Process Part 3)	40,000	No	60,000
Cost Appliances ( Process Part 4)	2,30,000	Limit	2,30,000
Extras			
Total Cost Estimation	4,65,000		7,10,000







### **Meet the Designer**

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Share your Drawings or our representative can take measurements Share your requirements - Hardware and placement of Module bansalsanitary.kitchens@gmail.com



7-15 days for processing the same(3d and further Discussion)



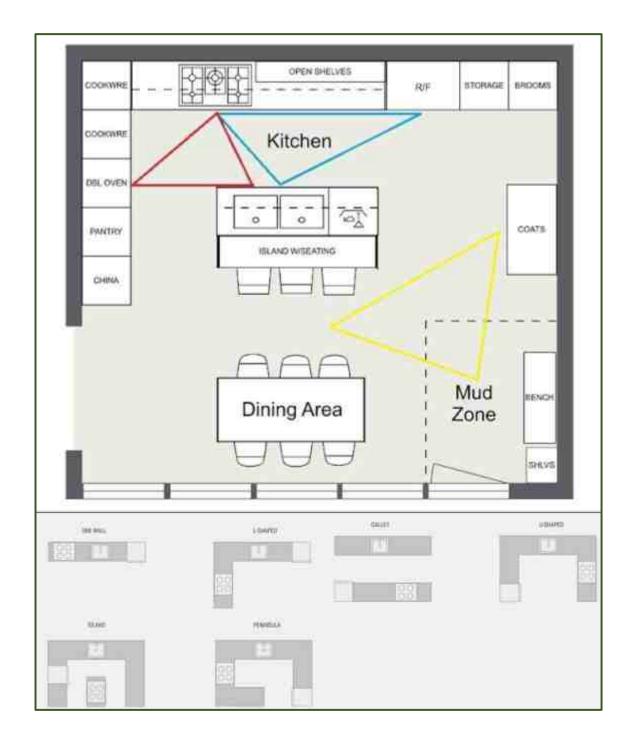
2-3 meetings in order to finalize **Whatsapp** communication is preferred(Please do come with appointment for timely attendance)



After Finalization Delivery period 30-60 days. depending on the finish Please take SOP (Standard Since Sheet by BSS Kitchens since 1981) to follow further Process.

### Why Us -

- 40 Years of Experience + 10000 Customers executed
- Serving 48+ Cities
- Whatsapp Helpline number in process Cities https://wa.me/7087011445 (Reply in 48 Hrs)





# Bsshomestore Private Limited ONE STOP HOME STORE

TILES | KITCHENS | EXCLUSIVE SANITARYWARE | WINDOWS & DOORS